



Tacton CPQ Pricing

ACADEMY-TACTONCPQ-202

This course focuses on the handling of prices in Tacton CPQ. After a discussion on the challenges of pricing we examine the approach Tacton CPQ takes to address them. The course builds around series of exercises that gives hands-on experience in solving the challenges in pricing with the assistance of the pricing-model editor in CPQ Administration.

The course consists of a mix of both theoretical parts as well as practical hands-on exercises.

TYPICAL STUDENT

Price managers and price analysts who are responsible for setting up and maintaining pricing models in Tacton CPQ. System Architects/Administrators/Developers who need to have the 'complete picture'.

PREREQUISITES

Basic Tacton CPQ
Tacton CPQ Application Configuration (recommended)
Excel and/or programming experience (recommended)
Students should bring their own laptop

COURSE LENGTH

1 day + 1 hour e-learning

COURSE LANGUAGE

English

COURSE FORMAT

Live online / Classroom (Tacton or customer premises) + e-learning / E-learning.

AGENDA

- Intro & Background
- Tutorial & Exercise

Topics 1 day course:

- Pricing strategies
- Pricing in Tacton CPQ
- Basic Discount
- Data Tables
- Publishing Results to CPQ

- Discount Continued
- Fetching data from CPQ
- Solution level pricing

E-learning Topics:

- Pricing framework
- Hierarchical BoM
- Organizing the Price Model
- Multiple pricing views
- Row visibility
- Lesser known pricing operators
- Editability logic

COURSE MATERIALS

Presentations in PDF format

MINIMUM REGISTERED PARTICIPANTS

Tacton-/Customer-scheduled training **at Tacton or customer premises (ILT)**: 3-12 participants

Virtual/remote instructor-led training (VILT): 3-8 participants

PRICE:

Prices are for each participant

Tacton-scheduled training VILT or ILT at Tacton:

1 020 EUR | 1 320 USD | 9 700 SEK

Customer-scheduled training VILT or ILT:

1 210 EUR | 1 800 USD | 12 900 SEK

E-learning:

730 EUR | 910 USD | 7 500 SEK

Prices do not include travel time and travel expenses.

To sign up for a course or request additional information, please contact your Tacton sales representative or visit: www.tacton.com/academy

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